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Zeichner Ellman & Krause LLP

With approximately 45 attorneys in New York, New Jersey and Connecticut, Zeichner Ellman & Krause LLP (ZEK) is a boutique law firm. Over the course of many years, it has proven to many A-list clients such as Citigroup, Bank of America, Colgate-Palmolive, CB Richard Ellis, Toyota and many other, similar organizations that the firm is able to compete successfully with national mega-firms in its areas of expertise.

"Financial services is one of our primary specialties. We are as large as and have the same level of expertise as the banking department of a mega law firm," says Partner Mark Zeichner. "Our attorneys are every bit as experienced and competent. Many of us bring to the practice many years of experience in handling sophisticated legal matters for demanding institutional clients."

Although the engine of the firm's development has been its representation of financial institutions, its substantive practice embraces much more than domestic and international banking and finance. It includes litigation and arbitration, general commercial and corporate law, real estate, securities, regulatory matters, trusts and estates, insurance, creditors' rights and bankruptcy.

Each attorney brings a unique and polished set of legal skills and background; as such, ZEK's clients do not underwrite the development and training of the firm's already seasoned attorneys. The net result is that ZEK is positioned to provide sophisticated legal representation to its clients efficiently and economically.

Clients Have the Ear of Senior Attorneys

ZEK builds trust with the utmost responsiveness and personal service. Beyond providing consistently excellent legal advice, ZEK attorneys develop close working relationships with the firm's clients.



Standing (l-r): Steve Ellman, Mark Zeichner;
(l-r) David Chenkin, Stuart Krause

"It's important to get to know your clients well in order to understand their legal and business needs thoroughly," Zeichner says. "Our clients have the ear of partners and other senior attorneys. Communication is a key component of attorney-client relations, and we are meticulous in discussing needs, expectations, costs and timing, both at the beginning and throughout our handling of each client assignment."

A Culture of Efficiency

"Like our institutional clients, we seek value. We keep our overhead low," notes ZEK partner Stuart A. Krause. "To us, practicing law at the highest level means investing in the latest technology, not filling the office with rare woods, marble and antiques."

What the firm does have, however, are experienced, proficient attorneys. Attorneys are eager to practice at ZEK because they enjoy more independence than they would at many other firms. It is even possible to work part time and still become a partner. What counts at the firm are expertise, efficiency and good skills for understanding client needs and communicating effectively.

Because ZEK recruits only experienced attorneys, the firm is able to staff

Practice Areas

- Arbitration
- Compliance — AML/BSA
- Corporate, Commercial and Securities Law
- Credit Transactions
- Creditors Rights
- E-Commerce and the Internet
- Environmental
- Finance
- Financial Institution Litigation
- Fraud Litigation
- Hotel and Hospitality Industry Finance
- Insurance and Reinsurance
- Intellectual Property
- Labor and Employment
- Letters of Credit and Credit Support Litigation
- Private Clients Lending
- Real Estate
- Real Estate Lending
- Real Estate Litigation
- Regulatory
- Restructuring and Bankruptcy
- Securities and Commodities Litigation
- Syndicated Lending
- Trade Finance Litigation
- Trusts and Estates
- Wealth Management

legal matters with more efficient attorneys, which translates to significant savings for clients. For years, ZEK's formula of experience and reasonable rates has been the mainstay of client satisfaction. That is valued even more by clients today in the current economic climate.

**For more information,
visit www.zeklaw.com or
call the office nearest you.**

ZEK

Zeichner Ellman & Krause LLP

New York Office
575 Lexington Avenue
New York, NY 10022
(212) 223-0400

New Jersey Office
103 Eisenhower Parkway
Roseland, NJ 07068
(973) 618-9100

Connecticut Office
35 Mason Street
Greenwich, CT 06830
(203) 622-0900